



# Designing a Not-for-Profit Compensation System

*JoAnn Senger*

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## **Designing a Not-for-Profit Compensation System** JoAnn Senger

"JoAnn Senger has gone out of the box to address fundamental compensation issues too-often ignored in the public and not-for-profit sectors. She peels away the 'second-class citizen' label and provides effective compensation structures that reward top performers."

--Jonathan Fraser Light Senior Partner, Nordman, Cormany, Hair & Compton

A step-by-step plan to design and manage a compensation system for not-for-profit organizations

Written by recognized not-for-profit human resource specialist JoAnn Senger, *Designing a Not-For-Profit Compensation System* provides a step-by-step method to help human resource professionals design and manage a successful compensation system for any public or not-for-profit organization.

When it comes to compensation systems, the not-for-profit sector is rife with complexities, including legislative approval requirements and the board of directors' direct involvement in compensation matters. Addressing these and other unique obstacles, *Designing a Not-For-Profit Compensation System*:

- \* Defines various types of not-for-profit and public organizations
- \* Identifies current types of compensation structures
- \* Identifies organizational characteristics influencing the usefulness of each structure, including the organization's budgeting and accounting processes and timetables
- \* Covers maintenance for all compensation structures and the interaction among organizational units
- \* Details the usefulness of each compensation structure, including midpoint calculations, rate adjustments, variable pay, and market surveys

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